



Unilever Nigeria Plc
Unaudited Interim Financial Statements
For the Year ended 31 December 2024

Unilever Nigeria Plc

Unaudited Interim Financial Statements for the Year Ended 31 December 2024

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Unilever Nigeria Plc

Unaudited Interim Financial Statements for the Year Ended 31 December 2024

Statement of profit or loss and other comprehensive income *For the quarter ended 31 December 2024*

	2024	2023
	₦'000	₦'000
Revenue	45,903,933	30,547,877
Cost of sales	<u>(33,006,900)</u>	<u>(23,958,995)</u>
Gross profit	12,897,033	6,588,882
Selling and distribution expenses	(1,661,398)	(1,361,865)
Marketing and administrative expenses	(4,611,511)	1,223,337
Impairment write back on trade & other receivables	717,250	5,508,454
Other income	<u>136,298</u>	<u>895,328</u>
Operating profit/(loss)	7,477,672	12,854,136
Finance income	390,690	1,334,600
Finance cost	<u>(88,239)</u>	<u>(3,955,855)</u>
Net finance income	<u>302,451</u>	<u>(2,621,255)</u>
Profit before taxation	7,780,123	10,232,881
Taxation	<u>(2,880,319)</u>	<u>(1,896,056)</u>
Profit from continuing operations	4,899,804	8,336,825
Discontinued operations		
Loss from discontinued operations	<u>—</u>	<u>(1,463,000)</u>
Profit for the period	4,899,804	6,873,825
Attributable to:		
Equity holders	<u><u>4,899,804</u></u>	<u><u>6,873,825</u></u>
Earnings per share for profit attributable to equity holders:		
Basic and diluted earnings per share (Naira) - Continuing operations	<u>0.85</u>	<u>1.20</u>

The prior year figures have been restated to reclassify none-trade related foreign exchange movement from cost of sales.

The accompanying notes from page 10-26 form an integral part of these financial statements.

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Statement of profit or loss and other comprehensive income *For twelve months ended 31 December 2024*

	Note	2024 N'000	2023 N'000
Revenue	7	149,752,261	103,879,730
Cost of sales	8	<u>(94,025,891)</u>	<u>(72,011,857)</u>
Gross profit		55,726,370	31,867,873
Selling and distribution expenses		(6,190,538)	(4,088,063)
Marketing and administrative expenses	9	(30,066,051)	(11,879,804)
Impairment (loss)/ write back on trade & other receivables	10	(2,160,822)	3,426,719
Other income	11	<u>299,721</u>	<u>933,265</u>
Operating profit/(loss)		17,608,680	20,259,990
Finance income	12	7,163,416	4,674,027
Finance cost	12.1	<u>(3,031,335)</u>	<u>(3,042,225)</u>
Net finance income		4,132,081	1,631,802
Profit before taxation		21,740,761	21,891,792
Taxation	13	<u>(5,831,914)</u>	<u>(5,477,382)</u>
Profit from continuing operations		15,908,847	16,414,410
Discontinued operations			
Loss from discontinued operations	25.1	<u>—</u>	<u>(7,974,515)</u>
Profit for the period		<u>15,908,847</u>	<u>8,439,895</u>
Attributable to:			
Equity holders		<u>15,908,847</u>	<u>8,439,895</u>
Earnings per share for profit attributable to equity holders:			
Basic and diluted earnings per share (Naira) - Continuing operations		<u>2.77</u>	<u>2.86</u>

The prior year figures have been restated to reclassify none-trade related foreign exchange movement from cost of sales (Note 8).

The accompanying notes from page 10-26 form an integral part of these financial statements.

Statement of profit or loss and other comprehensive income (Continued)***For the quarter ended 31 December 2024***

	2024 ₦'000	2023 ₦'000
Items that will not be reclassified to profit or loss:		
Remeasurement of post employment benefit obligations	(403,295)	(331,416)
Tax effect	133,087	109,367
Other comprehensive (loss)/income	<u>(270,208)</u>	<u>(222,049)</u>
Profit for the period	<u>4,899,804</u>	<u>6,873,825</u>
Total comprehensive income	<u><u>4,629,596</u></u>	<u><u>6,651,776</u></u>
Attributable to:		
Owners of the Company	<u>4,629,596</u>	<u>6,651,776</u>

For twelve months ended 31 December 2024

	2024 ₦'000	2023 ₦'000
Other comprehensive income		
Items that will not be reclassified to profit or loss:		
Remeasurement of post employment benefit obligations	(403,295)	(88,444)
Tax effect	133,087	29,187
Total comprehensive income	<u>15,638,639</u>	<u>8,380,638</u>
Profit for the period	<u>15,908,847</u>	<u>8,439,895</u>
Total comprehensive income	<u><u>15,638,639</u></u>	<u><u>8,380,638</u></u>
Attributable to:		
Owners of the Company	<u>15,638,639</u>	<u>8,380,638</u>

The accompanying notes from page 10-26 form an integral part of these financial statements.

Unilever Nigeria Plc**Unaudited Interim Financial Statements for the Year Ended 31 December 2024****Statement of Financial Position****As at 31 December 2024**

	Note	31 December 2024 N'000	31 December 2023 N'000
Assets			
Non-current assets			
Property, plant and equipment	14	22,098,029	18,770,920
Intangible assets		2,311	2,696
Investment property	14.1	192,530	209,257
Other financial assets	14.2	2,528,372	1,240,056
		<u>24,821,242</u>	<u>20,222,929</u>
Current assets			
Inventories	15	24,555,925	13,021,361
Trade and other receivables	16	7,647,489	12,284,377
Advance and prepayments	17	14,400,813	14,030,577
Cash and cash equivalents	18	68,771,617	56,698,640
Other financial assets	14.2	50,684	44,460
		<u>115,426,528</u>	<u>96,079,415</u>
Total assets		<u>140,247,770</u>	<u>116,302,344</u>
Liabilities			
Current liabilities			
Trade and other payables	19	39,836,033	32,075,796
Deferred income		217,033	227,678
Current tax liabilities		5,604,419	1,493,572
		<u>45,657,485</u>	<u>33,797,046</u>
Non-current liabilities			
Loans and borrowings	21	2,677,702	1,539,968
Unfunded retirement benefit obligations	20	753,362	380,449
Retirement benefit obligations	20	68,858	425,988
Long service award obligations	20	613,439	558,955
Deferred income		216,056	216,056
Deferred tax liabilities		4,421,880	4,874,779
		<u>8,751,297</u>	<u>7,996,195</u>
Total liabilities		<u>54,408,782</u>	<u>41,793,241</u>

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Statement of Financial Position (continued)

As at 31 December 2024

	Note	31 December 2024 N'000	31 December 2023 N'000
Equity			
Ordinary share capital	24	2,872,503	2,872,503
Share premium	24	56,812,810	56,812,810
Retained earnings		26,153,675	14,823,790
Total equity		<u>85,838,988</u>	<u>74,509,103</u>
Total equity and liabilities		<u>140,247,770</u>	<u>116,302,344</u>

The financial statements were approved for issue by the Board of Directors on 21 January 2025 and signed on its behalf by:



Bolaji Balogun
Chairman

FRC/2013/NIM/00000001568



Tobi Adeniyi
Managing Director

FRC/2025/PRO/DIR/003/163876



Folake Ogundipe
National Finance Director

FRC/2019/ICAN/00000019604

The accompanying notes from page 10-26 form an integral part of these financial statements.

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Statement of Changes in Equity

For Twelve Months Ended 31 December 2024

	Share capital N'000	Share premium N'000	Retained earnings N'000	Total N'000
Balance at 1 January 2023	2,872,503	56,812,810	7,879,403	67,564,716
Total comprehensive income for the period				
Profit for the period	—	—	8,439,895	8,439,895
Other comprehensive income				
Remeasurement on post employment benefit obligations	—	—	(88,444)	(88,444)
Tax effect	—	—	29,187	29,187
	—	—	8,380,638	8,380,638
Transactions with owners				
Dividend declared	—	—	(1,436,251)	(1,436,251)
Balance at 31 December 2023	<u>2,872,503</u>	<u>56,812,810</u>	<u>14,823,790</u>	<u>74,509,103</u>
Balance at 1 January 2024	2,872,503	56,812,810	14,823,790	74,509,103
Total comprehensive income for the period				
Profit for the period	—	—	15,908,847	15,908,847
Other comprehensive income				
Remeasurement on post employment benefit obligations, net of tax	—	—	(270,208)	(270,208)
	—	—	15,638,639	15,638,639
Transactions with owners				
Dividend declared	—	—	(4,308,754)	(4,308,754)
	—	—	(4,308,754)	(4,308,754)
At 31 December 2024	<u>2,872,503</u>	<u>56,812,810</u>	<u>26,153,675</u>	<u>85,838,988</u>

The accompanying notes from page 10-26 form an integral part of these financial statements.

Statement of Cash Flows

For Twelve Months Ended 31 December 2024

	Note	2024 N'000	2023 N'000
Cash flows from operating activities			
Cash generated from operations	22	23,200,342	(153,781)
Retirement benefits paid		(420,603)	(294,554)
Long service award obligations paid		(98,726)	(49,534)
Tax paid	13	(2,173,956)	(3,286,661)
Net cash flow generated from operating activities		<u>20,507,057</u>	<u>(3,784,530)</u>
Cash flows from investing activities			
Interest received	12.1	3,666,875	3,761,403
Purchase of property, plant and equipment	14	(5,869,118)	(2,245,874)
Proceeds from sale of property, plant and equipment		24,405	26,647
Net cash flows/(used) in investing activities		<u>(2,177,838)</u>	<u>1,542,176</u>
Cash flows from financing activities			
Interest expense for employee benefit		(213,354)	(149,632)
Interest payment on trade obligations with banks - continuing operations		(2,817,981)	(2,892,593)
Interest payment on trade obligations with banks - discontinued operations		—	(668,625)
Cash received from loans and borrowing		—	1,539,968
Cash received from finance lease		—	39,000
Dividend paid		(4,308,754)	(6,135,987)
Net cash used in financing activities		<u>(7,340,089)</u>	<u>(8,267,868)</u>
Net increase in cash and cash equivalents		10,989,130	(10,510,221)
Impact of foreign exchange movement on cash balance		1,083,847	891,079
Cash and cash equivalents at the beginning of the period		56,698,640	66,317,782
Cash and cash equivalents at the end of the period	18	<u>68,771,617</u>	<u>56,698,640</u>

The accompanying notes from page 10-26 form an integral part of these financial statements.

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1. General information

Unilever Nigeria Plc. is incorporated in Nigeria as a public limited liability company under the Companies and Allied Matters Act (CAP C20) Laws of the Federation of Nigeria, 2004 and is domiciled in Nigeria. The company's shares are listed on the Nigerian Stock Exchange (NSE).

The company is principally involved in the manufacture and marketing of Foods and refreshments, Beauty and personal care products. It has manufacturing sites in Oregun, Lagos State and Agbara, Ogun State.

2. Dealing in Unilever Nigeria Plc. Shares

The Company has adopted a code of conduct regarding securities transactions by its directors on terms no less exacting than the required standard set out in the rules of the Nigerian Stock Exchange.

Having made specific enquiry of all directors, Unilever Nigeria Plc directors have complied with the required standard set out in the rules of the Nigerian Stock Exchange and in the Unilever Nigeria Plc code of conduct regarding securities transactions by directors.

3. Basis of preparation

These interim financial statements for the the period ended 31 December 2024 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2023, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

4. Significant accounting policies

The accounting policies adopted are consistent with those of the previous audited financial year.

5. Estimates

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2023.

6. Financial risk management

Financial risk factors

Unilever's activities expose it to a variety of financial risks: market risk (foreign exchange risk), credit risk and liquidity risk. Unilever's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on Unilever's financial performance.

Risk management is carried out by a Treasury Department under policies approved by the Board of Directors. Unilever's Treasury Department identifies, evaluates and manages financial risks in close co operation with Unilever's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity. These policies are mostly Unilever Global Policies adopted for local use.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the Company's annual financial statements as at 31 December 2023. There have been no changes in the risk management structure since year end or in any risk management policy.

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6.1 Financial risk factors

(a) *Market risk*

(i) Currency risk - Transactions in foreign currency

Unilever is exposed to foreign exchange risk arising from various currency exposures. The currencies in which these transactions are primarily denominated are US dollars, Pound sterling and Euro. The currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Company manages this risk mainly by hedging foreign exchange currency contracts.

(ii) Cash flow and fair value interest rate risk

Unilever's interest rate risk arises from bank overdrafts and bank loans. Overdrafts issued at variable rates expose Unilever to cash flow interest rate risk. Borrowings issued at fixed rates expose Unilever to fair value interest rate risk.

Unilever analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, Unilever calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for liabilities that represent the major interest-bearing positions.

(b) *Credit risk*

Credit risk is the risk of financial loss to the Company if a customer or a counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers

Concentration of credit risk with respect to trade receivables is limited, due to the Company's customer base being diverse. Credit terms for customers are determined on individual basis. Credit risk relating to trade receivables is managed by reference to the customers' credit limit, inventory balance, cash position and secondary sales to final consumers.

The carrying amounts of financial assets and contract assets represent the maximum credit exposure

(c) *Liquidity risk*

Liquidity risk is the risk that Unilever will face difficulty in meeting its obligations associated with its financial liabilities. Unilever's approach to managing liquidity is to ensure that it will have sufficient funds to meet its liabilities when due without incurring unacceptable losses. In doing this management considers both normal and stressed conditions. A material and sustained shortfall in our cash flow could undermine Unilever's credibility, impair investor confidence and also restrict Unilever's ability to raise funds.

Cash flow from operating activities provides the funds to service the financing of financial liabilities on a day-to-day basis. Unilever seeks to manage its liquidity requirements by maintaining relationships with different financial institutions through short-term and long-term credit facilities.

Cash flow forecasting is performed in Unilever. Unilever's finance team monitors rolling forecasts of Unilever's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that Unilever does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration Unilever's debt financing plans, covenant compliance and compliance with gearing ratios.

Where current liabilities exceed current assets, the Company seeks to manage its liquidity requirements by maintaining access to bank lending which are renewable annually.

At the reporting date, Unilever held cash in bank was N68.4 billion (31 December 2023: N56.7 billion).

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7. Segment reporting

The Chief Operating decision-maker has been identified as the Leadership Team (LT) of Unilever Nigeria Plc. The Leadership Team reviews Unilever's monthly financial and operational information in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The Leadership Team consider the business from a product category perspective. Unilever is segmented into Food Products (FP), Beauty & Wellbeing (B&W) and Personal Care (PC).

Foods Products – includes sale of savoury.

Personal Care - includes sale of oral care and deodorant products.

Beauty & Wellbeing - includes sales of skin care products.

There are no intersegmental sales and Nigeria is the company's primary geographical segment as it comprises 97% of the company's sales.

	Food Products	Personal Care	Beauty & Wellbeing	Total
3 months ended 31 December 2024	₦'000	₦'000	₦'000	₦'000
Revenue	31,429,450	9,300,257	5,174,226	45,903,933
Depreciation and amortisation	(522,232)	(154,533)	(85,975)	(762,740)
Segmental operating profit	5,119,804	1,514,996	842,873	7,477,672
Finance income	267,497	79,155	44,038	390,690
Finance cost	(60,415)	(17,877)	(9,946)	(88,239)
Profit before taxation				<u>7,780,123</u>

	Food Products	Personal Care	Beauty & Wellbeing	Total
3 months ended 31 December 2023	₦'000	₦'000	₦'000	₦'000
Revenue	19,122,971	9,722,394	1,702,512	30,547,877
Depreciation and amortisation	(1,776,142)	(902,778)	(157,619)	(2,836,539)
Segmental operating profit	8,052,238	3,939,279	862,620	12,854,136
Finance income	808,443	409,751	116,406	1,334,600
Finance cost	(2,022,059)	(1,313,096)	(620,700)	(3,955,855)
Profit before taxation				<u>10,232,881</u>

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	Food Products	Personal Care	Beauty & Wellbeing	Total
12 months ended 31 December 2024	₦'000	₦'000	₦'000	₦'000
Revenue	92,833,105	43,970,844	12,948,312	149,752,261
Depreciation and amortisation	(1,560,930)	(739,342)	(217,718)	(2,517,989)
Segmental operating profit	10,915,818	5,170,329	1,522,532	17,608,680
Finance income	4,440,682	2,103,350	619,384	7,163,416
Finance cost	(1,879,159)	(890,072)	(262,104)	(3,031,335)
Profit before taxation				21,740,761

	Food Products	Personal Care	Beauty & Wellbeing	Total
12 months ended 31 December 2023	₦'000	₦'000	₦'000	₦'000
Revenue	63,253,352	33,119,251	7,507,127	103,879,730
Depreciation and amortisation	(1,710,741)	(895,738)	(203,037)	(2,809,516)
Segmental operating profit	12,318,073	6,321,117	1,620,801	20,259,990
Finance income	2,846,059	1,490,187	337,780	4,674,027
Finance cost	(1,852,440)	(969,931)	(219,854)	(3,042,225)
Profit before taxation				21,891,792

	Domestic (within Nigeria)	Export (outside Nigeria)	Total
Turnover over by geographical location	₦'000	₦'000	₦'000
3 months ended 31 December 2024	44,627,142	1,276,791	45,903,933
3 months ended 31 December 2023	30,547,876	1,000,000	30,547,877
12 months ended 31 December 2024	145,723,074	4,029,187	149,752,261
12 months ended 31 December 2023	102,067,793	1,811,937	103,879,730

The Company recognises revenue at a point in time when it transfers control over a product or service to a customer.

The Company has 83 key distributors, and one key distributor accounted for more than 4% of the Company's revenue.

8. Cost of sales

	2024	2023
	₦'000	₦'000
Cost of goods sold	98,390,833	61,033,495
Revaluation (Gain)/Loss (Note 8.1)	(4,584,421)	11,101,647
Restructuring (Writeback)/ Cost (Note 8.2)	219,479	(123,285)
	<u>94,025,891</u>	<u>72,011,857</u>

8.1 The prior year figures have been reclassified to exclude the impact of N4.15 billion gain on foreign exchange revaluation on non-cost-of-sales related transaction, and reclassified to Marketing and administrative expenses.

8.2 Write back on restructuring cost provision.

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9. Marketing and administrative expenses

	2024	2023
	N'000	N'000
Brand and marketing (Note 9.1)	14,687,971	7,432,342
Overheads (Note 9.2)	11,270,201	4,445,614
Royalties and service fees (Note 9.3)	4,107,879	1,848
	<u>30,066,051</u>	<u>11,879,804</u>

9.1 The 2024 brand and marketing expenses is driven by increase in media expense for personal care and foods products categories to support various projects and campaigns. Costs also include investment across brands to improve product visibility in trade.

9.2 The 2024 overheads is driven by impact of naira devaluation on foreign denominated obligations, investment in capability development and general inflation on goods and services.

9.3 In previous years, Unilever Nigeria Plc had agreements with Unilever Plc United Kingdom for Technology and Trade Mark licences. In consideration of this, a royalty of 2% of net sales value and 0.5% of net sales value was payable by Unilever Nigeria Plc to Unilever Plc, United Kingdom for Technology and Trade Mark licenses respectively. Effective February 2023, the exclusive intellectual property (IP) rights for Trademark and Technology licenses, previously held by Unilever Plc, are now vested in Unilever Global IP Limited and Unilever IP Holdings B.V. The amount payable as Technology and Trademark Licence fees for 2024 are N4.1 billion.

Also, Unilever Nigeria has a central support and management services agreement with Unilever Europe Business Centre B.V for the provision of corporate strategic direction, and expert advice/support on legal, tax, finance, human resources and information technology matters. In consideration of this, a fee of 2% of profit before tax is payable as service fees. The agreement expired on 31 December 2022, renewal is in progress.

Unilever Nigeria Plc was granted an exemption for 2023 and did not receive any invoice or charges for Trademark and Technology licences and the management service fees from the respective counter parties due to pending renewals and approvals by NOTAP.

Accordingly, no charge was recognised in the books for the year (2023) and the 1.8million reported in 2023 is a true-up from the 2022 royalty and service fees due.

10. Impairment on trade & other receivables

	2024	2023
	N'000	N'000
Impairment loss on trade & other receivables	(2,160,822)	3,426,719
	<u>(2,160,822)</u>	<u>3,426,719</u>

Movement in impairment loss on trade and other receivables is driven by additional impairment provision on intercompany receivables.

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11. Other income

	2024	2023
	₦'000	₦'000
Transitional Service Agreement income (Note 11.1)	—	138,398
Promissory note on export expansion grant	—	616,105
Rental income	58,800	31,000
Others	240,921	147,762
	<u>299,721</u>	<u>933,265</u>

11.1 Subsequent to the disposal of the Tea business in October 2021, Unilever entered into a Transitional Service Agreement ("the Agreement") with the new owner (Ekaterra Plant based Ltd, now Lipton Teas and infusions Plant Based Limited) until June 2023. Unilever Nigeria entered into a Manufacturing Services Agreement (MSA) for production of tea with Lipton Teas and infusions Plant Based Limited in exchange for a fee.

12. Net Finance income / (cost)

	2024	2023
	₦'000	₦'000
Finance Income (Note 12.1)	7,163,416	4,674,027
Finance Cost (Note 12.2)	(3,031,335)	(3,042,225)
	<u>4,132,081</u>	<u>1,631,802</u>

12.1 Finance income

	2024	2023
	₦'000	₦'000
Interest on call deposits and bank accounts	3,666,875	3,761,403
Exchange difference on bank balances	3,440,257	880,393
Interest income on lease receivables	56,284	13,213
Interest income on loan receivables	—	19,018
	<u>7,163,416</u>	<u>4,674,027</u>

12.2 Finance cost

	2024	2023
	₦'000	₦'000
Interest on third-party bank loans	2,817,981	2,892,593
Employee benefit charge	213,354	149,632
	<u>3,031,335</u>	<u>3,042,225</u>

13. Taxation

Income tax expense is recognised based on management's estimate of the weighted average annual income tax rate expected for the period.

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14. Property, plant and equipment

	Capital work-in-progress	Leasehold land	Buildings	Plant and machinery	Furniture and equipment	Motor vehicles	Total
Cost	₦'000	₦'000	₦'000	₦'000	₦'000	₦'000	₦'000
At 1 January 2023	1,779,628	433,640	12,952,741	25,909,091	1,436,741	1,383,610	43,895,452
Additions	2,209,979	—	—	35,895	—	—	2,245,874
Disposals	—	—	—	(85,499)	(118,219)	(115,819)	(319,537)
Transfers	(2,223,703)	—	184,642	830,362	403,256	805,443	—
Reclassification to investment properties	—	—	(326,318)	—	—	—	(326,318)
Reclassification to lease receivables	—	—	—	(2,599,280)	(144,075)	—	(2,743,355)
At 31 December 2023	1,765,905	433,640	12,811,065	24,090,569	1,577,703	2,073,234	42,752,116
Additions	5,793,077	—	—	76,041	—	—	5,869,118
Disposals	—	—	(351)	(2,428,449)	(136,785)	(210,292)	(2,775,877)
Transfers	(7,173,882)	—	203,307	5,431,338	525,482	1,013,755	—
At 31 December 2024	385,099	433,640	13,014,021	27,169,499	1,966,400	2,876,697	45,845,357
Accumulated Depreciation / impairment							
At 1 January 2023	—	3,190	4,146,872	16,131,765	1,176,331	946,725	22,404,883
Depreciation charge for the year	—	49,095	369,499	1,753,740	371,189	265,608	2,809,131
On disposals	—	—	—	(85,428)	(118,040)	(115,522)	(318,990)
Asset write down	—	—	24,099	1,348,977	4,818	1,520	1,379,414
Transfer between classes	—	4,461	(4,461)	—	—	—	—
Reclassification to investment properties	—	—	(115,797)	—	—	—	(115,797)
Reclassification to lease receivables	—	—	—	(2,033,370)	(144,076)	—	(2,177,445)
At 31 December 2023	—	56,746	4,420,212	17,115,684	1,290,222	1,098,331	23,981,197

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Depreciation charge for the period	—	4,461	366,438	1,541,949	109,909	494,847	2,517,604
On disposals	—	—	(180)	(2,425,867)	(134,934)	(190,492)	(2,751,473)
At 31 December 2024	—	61,207	4,786,470	16,231,766	1,265,197	1,402,686	23,747,328
Net book value:							
At 1 January 2023	<u>1,779,628</u>	<u>430,450</u>	<u>8,805,869</u>	<u>9,777,326</u>	<u>260,410</u>	<u>436,885</u>	<u>21,490,568</u>
At 31 December 2023	<u>1,765,904</u>	<u>376,894</u>	<u>8,390,853</u>	<u>6,974,885</u>	<u>287,481</u>	<u>974,903</u>	<u>18,770,920</u>
At 31 December 2024	<u>385,099</u>	<u>372,433</u>	<u>8,227,551</u>	<u>10,937,733</u>	<u>701,203</u>	<u>1,474,011</u>	<u>22,098,029</u>

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14.1 Investment Property

	Factory Building	Total
	₦'000	₦'000
Cost:		
At 1 January 2023	—	—
Reclassification from property, plant and equipment	326,318	326,318
At 31 December 2023	<u>326,318</u>	<u>326,318</u>
Additions		
At 31 December 2024	<u><u>326,318</u></u>	<u><u>326,318</u></u>
Accumulated depreciation and impairment:		
At 1 January 2023	—	—
Reclassification from property, plant and equipment	(115,797)	(115,797)
Charge for the year	(1,264)	(1,264)
Closing balance as at 31 December 2023	<u>(117,061)</u>	<u>(117,061)</u>
Charge for the year	(16,727)	(16,727)
Closing balance as at 31 December 2024	<u><u>(133,788)</u></u>	<u><u>(133,788)</u></u>
Carrying amount:		
At 31 December 2023	<u>209,257</u>	<u>209,257</u>
At 31 December 2024	<u><u>192,530</u></u>	<u><u>192,530</u></u>

Investment Property primarily comprises factory buildings owned by the Unilever Nigeria Plc, which were utilized for the Home Care and Skin Cleansing business categories now discontinued.

Subsequent to the company's exit from the Home Care and Skin Cleansing categories, the factory buildings have been leased to a third party for a duration of 10 years, with annual rental payments.

Income from operating leases, where the company serves as the lessor, are recognized in the income statement using a straight-line basis over the entire lease term.

15. Inventories

	31 December 2024	31 December 2023
	₦'000	₦'000
Raw and packaging materials	19,489,757	9,663,241
Work in progress	297,763	193,391
Finished goods	3,597,652	2,173,688
Engineering spares and other inventories	1,120,867	829,238
Right to recover returned goods	49,886	161,803
	<u>24,555,925</u>	<u>13,021,361</u>

16. Trade and other receivables

	31 December 2024	31 December 2023
	₦'000	₦'000
Trade receivables: gross	4,516,581	8,309,456
Less: rebate accruals	(924,540)	(707,697)
Less: impairment	(1,542,083)	(1,258,856)
Trade receivables: net	<u>2,049,958</u>	<u>6,342,903</u>
Cash with registrar	917,678	419,455
Interest receivable	558,762	304,552
Other receivables	47,509	452,446
Due from related parties (Note 23 .2)	4,073,582	4,765,021
	<u>7,647,489</u>	<u>12,284,377</u>

17. Advances and prepayments

	31 December 2024	31 December 2023
	₦'000	₦'000
Advances and prepayments (Note 17.1)	6,511,819	12,524,790
Deposit for imports (Note 17.2)	7,888,994	1,505,787
	<u>14,400,813</u>	<u>14,030,577</u>

17.1 An amount of N6.5 billion is included in advances and prepayments, representing advance payments made to suppliers. This aims to leverage favorable pricing opportunities for raw and packaging materials.

17.2 Deposit for imports represents foreign currencies purchased for funding letters of credit in respect of imported raw materials.

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18. Cash and cash equivalents

	31 December 2024	31 December 2023
	₦'000	₦'000
Cash at bank and in hand	41,574,390	25,604,267
Fixed deposit	27,197,227	31,094,373
Cash and bank balances	<u>68,771,617</u>	<u>56,698,640</u>

19. Trade and other payables

	31 December 2024	31 December 2023
	₦'000	₦'000
Trade payables	17,329,756	12,037,625
Trade finance facility (Note 19.2)	3,241,866	2,022,651
Amount due to related companies (Note 23)	6,245,838	4,986,002
Dividend payable (Note 19.1)	3,975,301	3,689,040
Accrued liabilities	4,754,663	5,044,027
Accrued brand and marketing expenses	870,597	1,062,994
Accrued shipping and freight charges	1,404,828	736,513
	<u>37,822,849</u>	<u>29,578,852</u>
Other payables:		
Non trade payables	1,247,781	1,048,411
Statutory deductions	765,403	1,448,533
	<u>2,013,184</u>	<u>2,496,944</u>
Total trade and other payables	<u>39,836,033</u>	<u>32,075,796</u>

19.1 Dividend payable

	31 December 2024	31 December 2023
	₦'000	₦'000
As at 1 January	3,689,040	8,543,166
Dividend paid	(3,882,027)	(6,135,987)
Withholding tax payable	(426,727)	(115,223)
Cash paid to registrar in maintaining statutory minimum balance	—	(208,811)
Dividend unclaimed by shareholders	286,261	169,644
Dividend declared	4,308,754	1,436,251
As at period/year end	<u>3,975,301</u>	<u>3,689,040</u>

19.2 The Company is involved in trade financing arrangements with some local banks where the banks agree to pay amounts to foreign vendors in respect of invoices owed by the Company and receives settlement from the Company at a later date. The principal purpose of the arrangement is to facilitate efficient payment processing in view of the challenges being experienced with sourcing foreign currency in the Nigerian market. The arrangement enables the Company settle its foreign obligations in a timely manner to facilitate receipt of key input materials required in the production of finished goods.

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20. Retirement benefit obligations

The amounts recognised in the statement of financial position are determined as follows:

	31 December 2024	31 December 2023
	₦'000	₦'000
Present value of funded retirement benefit obligations	(1,512,273)	(1,561,320)
Fair value of plan assets	<u>1,443,415</u>	<u>1,135,332</u>
Retirement benefit deficit	(68,858)	(425,988)
Present value of unfunded retirement benefit obligations	(753,362)	(380,449)
Long service award obligations	<u>(613,439)</u>	<u>(558,955)</u>
Net liability in the statement of financial position	<u>(1,435,659)</u>	<u>(1,365,392)</u>

21. Loans and borrowings

Loans and borrowings relate to investment in foreign currency from Wecyclers outcomes partnership for the innovative "Development Impact Bond" structured by French investment bank, Societe Generale, which will allow Wecyclers to expand plastic waste collection in Nigeria.

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22. Cash flows from operating activities

	31 December 2024	31 December 2023
	₦'000	₦'000
Profit before tax	21,740,761	21,891,792
Loss before tax - discontinued operations (Note 25.1)	—	(7,974,515)
Adjustment for non-cash items:		
- Depreciation of property, plant and equipment	2,517,604	2,809,131
- Loss on disposal of property, plant and equipment		(26,100)
- Amortisation of intangible assets	385	385
Depreciation of investment properties	16,727	1,264
- Net impairment charge on receivables	2,160,822	(3,426,719)
- Impairment losses on property, plant and equipment	—	1,379,414
- Finance income	(3,666,875)	(3,761,403)
- Interest expense on trade obligations with banks	2,817,981	2,892,593
- Employee benefit charge	213,354	149,632
- Net change in retirement benefit obligations	318,169	357,516
- Foreign exchange loss on loan and borrowing	82,566	222,955
- Selling loss on finance lease asset	—	133,564
- Long service award obligations	58,073	(189,874)
Changes in working capital:		
- (Increase)/ decrease in trade and other receivables and advance and prepayment	114,982	(1,880,613)
- (Increase)/decrease in advance and prepayments		
- (Increase)/ decrease in deferred income	(10,645)	—
- Increase in other financial assets	(1,294,540)	(971,567)
- Increase in inventory	(11,534,564)	3,310,493
- Increase in trade and other payables	9,665,542	(15,071,728)
Cash flows generated from operating activities	<u>23,200,342</u>	<u>(153,781)</u>

23. Related party transactions

23.1 Sale of finished goods to related parties

	31 December 2024	31 December 2023
	₦'000	₦'000
Unilever Asia Private Limited	55,978	72,305
Unilever Cote D'Ivoire Limited	3,812,528	2,605,597
Unilever Ghana Limited	24,724	—
	<u>3,893,231</u>	<u>2,677,902</u>

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23.2 Outstanding related party balances as at:

	31 December 2024	31 December 2023
	₦'000	₦'000
<i>Receivables from related parties:</i>		
Unilever Cote D'Ivoire Limited	4,144,211	4,380,711
Unilever Ghana Limited	418,825	189,761
Unilever Kenya	80,234	—
Unilever U.K. Central Resources Limited	40,210	—
Unilever South Africa	55,731	34,858
Unilever Asia Private Limited	271,491	327,815
Unilever Foods & Refreshments Global BV	90,702	—
Unilever Uganda Limited	42,956	—
Unilever Europe Business Center BV	—	543,249
West Africa Popular Foods Nigeria Limited	24,848	2,400
Unilever Ethiopia Plc	284,914	78,227
Gross receivables	5,454,122	5,557,021
Less impairment	(1,380,529)	(792,000)
Amount due from related companies	4,073,582	4,765,021
	31 December 2024	31 December 2023
	₦'000	₦'000
<i>Payables to related parties:</i>		
Unilever Plc	(991,332)	1,314,425
UNILEVER IP HOLDINGS B.V.	307,018	—
Unilever Deutschland GmbH	1,074,433	—
Unilever Global IP Limited	222,223	—
Unilever Europe Business Center BV	(1,728,145)	2,166,837
Unilever Cote D'Ivoire	(265,384)	945,443
Unilever Ghana Limited	(162,607)	33,669
Unilever Kenya	503,376	13,005
Unilever South Africa	29,147	14,099
Unilever Supply Chain Company AG	297,943	4,998
Unilever Industries Private Ltd.	103,813	79,205
Unilever Europe IT Services	450,888	351,639
Unilever Global Services, Inc.	7,012	62,682
Other related parties	102,516	—
Total amount due to related parties	6,245,838	4,986,002

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24. Share capital and share premium

	Number of ordinary shares (thousands)	Ordinary shares ₦'000	Share premium ₦'000
Balance as at 31 December 2023	5,745,005	2,872,503	56,812,810
Balance as at 31 December 2024	5,745,005	2,872,503	56,812,810

The share capital of the Company is Two Billion, Eight Hundred and Seventy-Two Million, Five Hundred and Two Thousand, Seven Hundred and Eight Naira, Fifty Kobo (N2,872,502,708.50) divided into Five Billion, Seven Hundred and Forty-Five Million, Five Thousand, Four Hundred and Seventeen (5,745,005,417) Ordinary shares of 50 Kobo each.

(a) Shareholding Pattern as at 31 December 2024

Shareholders	Number of ordinary shares	Percentage Holdings
Unilever Overseas Holdings BV	4,364,161,812	75.96
Stanbic Nominees Limited	252,259,044	4.39
Free float	1,128,584,561	19.64
Total	5,745,005,417	99.99
Total Free Float	1,380,843,605	24.035549225

Compliance with Free float Requirements

Unilever Nigeria Plc. as at 31 December 2024 is compliant with the Free float requirement for the Main Board of the Nigerian Stock Exchange.

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25. Discontinued Operations

On the 17th of March, 2023, Unilever Nigeria Plc announced its intention to exit the Home care business categories in Nigeria. The Company exited home care business category in September 2023. All production of Home Care products ceased in June 2023 and sales ceased in September 2023, following a strategic decision to place greater focus on the Company's margin accretive products. The business categories have been evaluated by management for reporting in line with IFRS 5, Non-current assets held for Sale and Discontinued Operations. The Home care segment does not meet the requirement for a disposal group or held for sale, as the assets were not sold but leased out. However, it represents a separate major line of business and has been reported as discontinued operation. The financial information relating to the discontinued operations for the period ended 31 December 2023 is set out below:

25.1 Results of Discontinued Operations

Income statement

	31 December 2024 N'000	31 December 2023 N'000
Turnover		10,484,620
Cost of sales		(15,893,530)
Gross profit	—	(5,408,910)
Selling and distribution expenses		(1,019,658)
Marketing and administrative expenses		(1,393,659)
Other income		6,524
Operating loss	—	(7,815,703)
Finance income		509,813
Finance cost		(668,625)
Loss before taxation	—	(7,974,515)
Taxation		—
Loss for the year from discontinued operations (net of tax)	—	(7,974,515)